FAST MOVING TECHNOLOGY



## Maintenance services



### **Robotics | Beyond robots**





### **ROBOTICS** Adrien Brouillard, Global Head of Customer Services

"We build our teams from all over the world in order to pursue the values that have always driven us: customer proximity and high-quality standards of our Stäubli Services."

#### **BEYOND ROBOTS**

## Stäubli Services, a team committed to helping you

Your equipment's performance is what matters most. That's why at Stäubli, service is one of our core values. It is reflected in three commitments we make to you, our customers.

technicians know your robots inside out and can offer you the benefit of their many years of experience.

#### Maximum availability

#### Stäubli expertise

By trusting Stäubli to maintain your robot, you ensure the best possible treatment for your robot. As the manufacturer, our

Our highly trained technicians are able to detect and eliminate any deterioration earlier than anyone else. This ensures maximum availability of your robot from the start and increases its lifetime.

#### MAINTENANCE

## Maximise uptime of your robots

For the entire lifecycle of the product our aim is to exceed your expectations by delivering a 5-star service and providing you with tailored solutions. Preventive

Service packages

Discover maintenance

packages tailored to your

Our hotline quickly puts

you in contact with Stäubli

maintenance is the best way to protect your robot investment, limit maintenance costs and ensure a high level of productivity. For optimal performance of your robotic

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Spare parts

quality.

#### **On-site support**

technicians.

needs.

Hotline

Our teams of qualified technicians take action on-site quickly to provide you with the necessary assistance.



#### Responsiveness

Because every minute counts, our Stäubli specialists are on call at any time, to help you when you need it the most. Our Stäubli Service Technicians are based all over the world to intervene on site in record time.

#### **Preventive maintenance**

Highly trained technicians are there to maintain your robot and keep your production running.

Our spare parts are smartly designed and rigorously tested to provide you an unmatched

equipment, we offer services contracts designed to provide flexible service options and optimise value throughout the robot lifecycle.



#### Training

Strengthen your staff skills with Stäubli Robotics Academy.



#### **Customer portal**

Thanks to our customer portal, access all the information of your robot.

#### **SERVICE PACKAGES**

## Packages adapted to your needs

Stäub

On-sit

Spare

Spare

Trainir

Robot

Preve

Labou

Stäub

Stäub spare

Yearly

Every customer and their equipment have different requirements, so we provide flexible packages that allow you to customise our services to meet your specific needs. Your Stäubli account representative will help you choose the right tailor-made Stäubli service package.

	Care Compact	Care Plus	Care Premium
ubli after-sales Hotline	<b>√</b> 10/5	√ 24/5	√ 24/5
site departure time in case of production shutdown <sup>(1)</sup>	√ 24h	√ 24h	√24h
re part shipment <sup>(2)</sup>	√ D-day	√ D-day	√ D-day
re part discount rate (3)	<b>√</b> 2%	√ 5%	<b>√</b> 10%
ning discount rate (4)	<b>√</b> 10%	<b>√</b> 10%	<b>√</b> 10%
ot health check up visit	$\checkmark$	<b>√</b> (5)	V (5)
rentive maintenance visit		$\checkmark$	$\checkmark$
our discount rate (3)		√ 5%	√ <u>5</u> %
bli Services Warranty - covering on-site labour		$\checkmark$	$\checkmark$
Ibli Services Warranty - covering on-site labour, e parts & travel expenses			$\checkmark$
ly installed base analysis			$\checkmark$
	Responsiveness Robot inspection Exclusive advantages	Responsiveness (+) Annual maintenance Stäubli services warranty Exclusive advantages (+)	Responsiveness (+ +) Annual maintenance Stäubli service warranty (+) Exclusive advantages (+ +)

#### Peace of mind

You don't have any administrative and spare parts management for preventive maintenance

#### **Budget control**



You plan your expenses and control your budget.



#### Secured performance

We take care of your robots to ensure optimal performance.

#### No cost inflation

Opt for a 3 year contract and benefit from price stability for the complete contract duration.

#### Flat price for 3 years

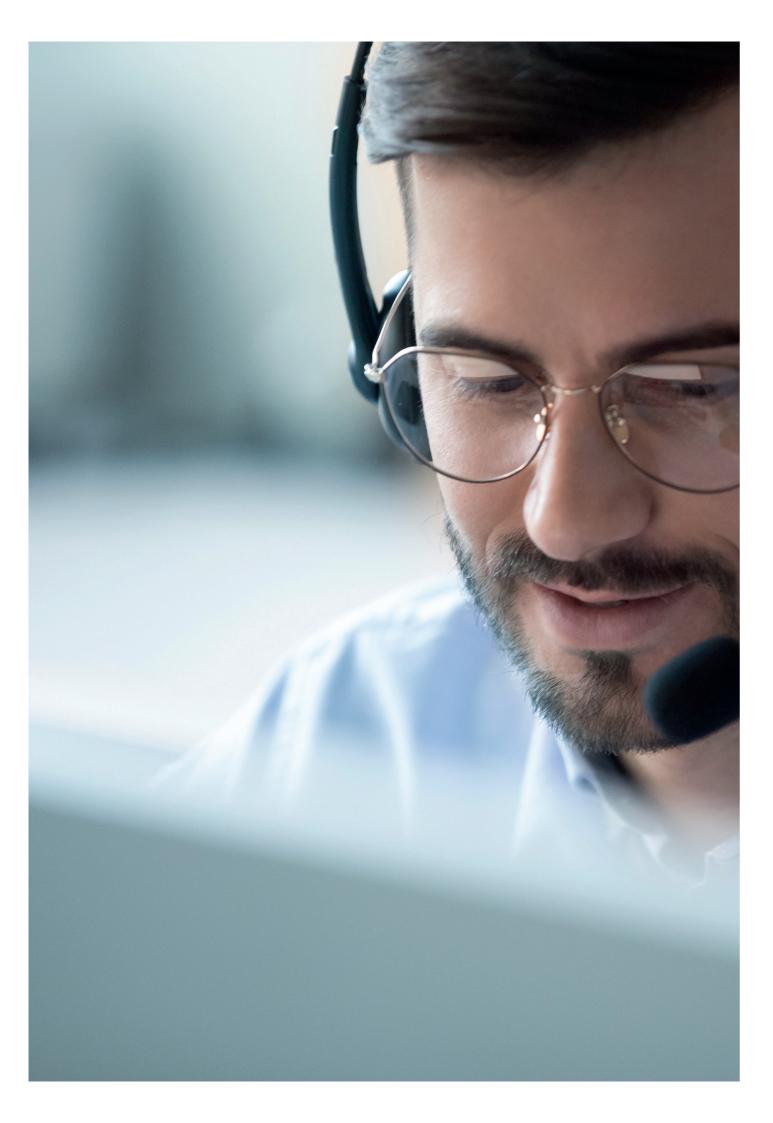
Regardless of the maintenance intervention performed

> (1) excl WE and local bank holidays (2) only applicable to a selection of critical spare parts (3) for interventions not covered by Stäubli Services Warranty and only in the context of an intervention supervised by STÄUBLI hotline (4) applicable to one training per year and for one participant (5) included in the preventive maintenance visit









#### HOTLINE

# Always there for you, wherever you are

#### **Our commitment**



Fast response time Calls answered and handled in record time.



Client satisfaction We take responsibility to put things right and are ready to meet and exceed your expectations.

#### **ON-SITE SUPPORT**

Close to you

We have teams of technicians based all over the world to intervene on-site in record time. Our Stäubli Service Technicians are true professionals, responding quickly to service requests and minimising the downtime of your equipment. Stäubli Service Technicians perform around twenty thousand visits annually,









Hotline Support Services in-house Only experts with technical skills answer your call.



**Stäubli remote service** Our Stäubli specialists provide systematic troubleshooting with direct support by phone and video.

> making them the most frequent point of contact between Stäubli and its customers. Their performance directly translates into customer satisfaction, trust and loyalty.



#### **PREVENTIVE MAINTENANCE**

# Making your robot investment pay off for years to come

# Annual preventive maintenance will ensure maximum availability and reliability of your robot

production running, Stäubli recommends performing a Preventive Maintenance on a

Proper robot maintenance is a way to protect your investment, control maintenance costs and ensure a steady production volume. To ensure top-level performance and keep





yearly basis.

Protection of high value-added components

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Reducing risk of unwanted downtime



Increasing the durability of your robot



Limit unpredictable costs



# Keeping your production system running

To guarantee optimal safety and maintenance for your robot, genuine Stäubli parts are designed according to very strict specifications. All our parts are smartly designed and rigorously tested to match our quality standards and our spare parts are guaranteed to be a perfect fit for your robot.

#### **Our engagement**



**12 month warranty** We provide a 12 month warranty for all spare parts replaced.

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#### Stäubli quality

Guarantee of quality, compatibility and compliance with all technical requirements.

### What is done during a preventive maintenance visit?

During a preventive maintenance visit, our trained technicians perform a general check of the robot's operation, review any malfunctions that have occurred since the previous maintenance visit, replace predefined spare parts according to the preventive maintenance plan of your robot and provide you with a detailed annual status report.



Inspection of the arm and controller

Maintenance of the arm and controller

Replacement of predefined spare parts

#### **STÄUBLI ROBOTICS ACADEMY**

Training

For more than 40 years we have provided professional training and offered a wide variety of robotics training programs to meet your needs. With our troubleshooting and maintenance training, you will be able to identify the causes of a breakdown more quickly and perform the first troubleshooting operations. This will save you valuable time in resolving the problem and reducing machine downtime.



They also increase the operational life of your robot's components.



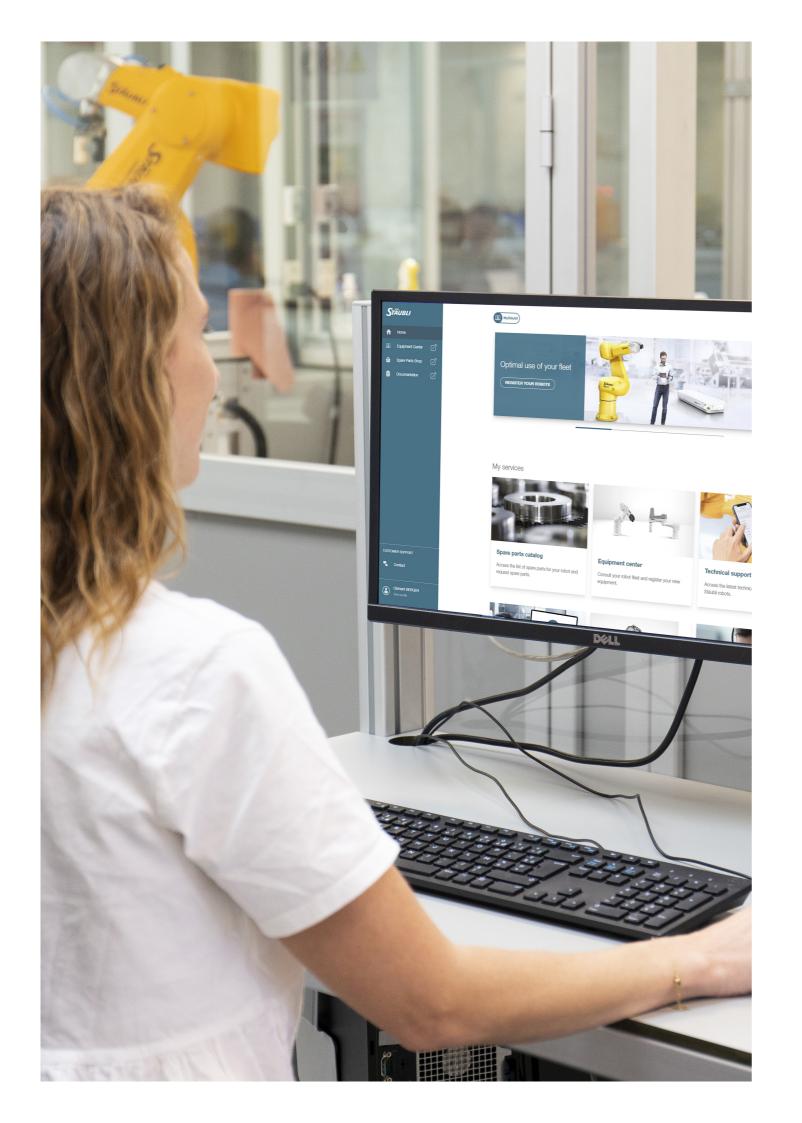
15-year availability of spare parts

We ensure the availability of spare parts for at least 15 years after the purchase of your robot.



Spare part catalog: Accessible 24/7 We offer easy access to all spare parts lists for your robot.







#### **CUSTOMER PORTAL**

## Discover MyStäubli portal

MyStäubli portal is here to make your life easier by putting everything you need to manage your robot in one place.



#### Register your robots Register your Stäubli robot easily online and

Register your Stäubli robot easily online and find your product documentation.



#### Access to our spare parts catalog

Quick access to the spare parts lists for your robot and requests for spare parts with just a few clicks.



#### Explore and download from Stäubli library View all Stäubli documents, download software

and CAD files.



#### Contact us

Report an incident and access to Stäubli expert contact.

Register your new robot and benefit from exclusive advantages





Stäubli Units
O Representatives/Agents

## Global presence of the Stäubli Group

www.staubli.com



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